

SERVICE POLICY

To: Advanced Instruments Customers

From: Lisa Fahey, Director of Marketing

Date: January 1, 2022

Subject: Service Policy

Advanced Instruments is committed to providing the highest level of service that customers have come to expect from our company. As part of this commitment, we want to take this opportunity to communicate our service policy.

As a result of advances in electronics and component obsolescence, older instruments are increasingly difficult to support and, in some cases, parts and assemblies are no longer available for purchase. For these reasons, we limit parts and service on older instruments to ensure we carefully manage spare parts to ensure customer commitments can be met with a high quality of service provided.

Under our service policy, we provide parts and service on discontinued instruments that are less than 7 years old. For those instruments that are currently manufactured, we provide service and parts for those models that are less than ten years old. We continue to offer one-year warranties on all new instruments and 24/7 phone support for all instruments.

To determine the age of your instrument, refer to the first two digits of the instrument's serial number. These digits indicate the instrument's year of manufacture (19XX or 20XX). For your reference, we have included a table with the service status of our instrument models.

We thank you for choosing Advanced Instruments as your laboratory supplier. To ensure minimal disruption to your laboratory operations, we would be happy to discuss replacement options for instruments in the field that are no longer serviced or for which service is ending soon. For more information, please visit our website at aicompanies.com or contact Advanced Instruments and your authorized distributor to learn more.



Instrument Service Status

Model	Status	Service Cutoff
A ₂ O	Currently manufactured	
OsmoPRO	Currently manufactured	1
OsmoTECH PRO	Currently manufactured	
Osmo1	Currently manufactured	1
OsmoTECH	Currently manufactured	
OsmoTECH XT	Currently manufactured	Service and parts provided
GloCyte	Currently manufactured	for instruments less than
4250**	Currently manufactured	10 years old
Anoxomat III	Currently manufactured	
FLM300	Currently manufactured	
BR2	Currently manufactured (Not	1
	available for sale in EU)	
3250**	Discontinued in 2020	
Fiske 210	Discontinued*	
4C3	Discontinued in 2019	
3320	Discontinued in 2018	
FLM200	Discontinued in 2017	Service and parts provided
2020	Discontinued in 2017	for instruments less than 7
AN2CTS	Discontinued in 2017	years old
AN2OP22/23	Discontinued in 2017	
AP-5000	Discontinued in 2015	
QCount 530	Discontinued in 2015	
3900	Discontinued in 2012	
QCount 510	Discontinued in 2011	
AP-4000	Discontinued in 2009	
4D3	Discontinued in 2006	
3300	Discontinued in 2005	
Fiske Mark 2	Discontinued in 2005	No longer serviced
Fiske Mark 3	Discontinued in 2004	
3D3	Discontinued in 2003	
Fiske 110	Discontinued in 2003	
Fiske 2400	Discontinued in 2003	
WS8000	Discontinued in 2003	
WS8080	Discontinued in 2003	
WS9000	Discontinued in 2003	
ЗМО	Discontinued in 1997	

^{*}Discontinued in 2019 in North America. Discontinued in 2021 globally.

^{**3250} and 4250 instruments ending in a serial suffix A through C are not repairable as some parts are no longer available.