

Notice of Product Discontinuation

To: Advanced Instruments Model 210 Osmometer Customers

From: Lisa Fahey, Marketing Director

Date: December 2019

Subject: Notice of Product Discontinuation - Model 210 Osmometer

PRODUCT DISCONTINUATIONS

Fiske® 210 Single-Sample Micro-Osmometer



This notice is regarding the discontinuation of the Fiske 210 Single-Sample Micro-Osmometer starting January 1, 2020*. The Fiske 210 was originally released in 2001 and became a reliable and trusted instrument used in hundreds of laboratories around the world. Advanced Instruments is focused on providing our customers with the latest technology that is designed to last for years to come.

Due to component obsolescence, parts & service will only be provided for Fiske 210 Osmometers less than 7 years old.**

Please ensure the appropriate personnel are aware of this notice.

We thank you for choosing Advanced Instruments as your laboratory supplier. To ensure minimal disruption to your laboratory operations, we would be happy to discuss replacement options for instruments in the field that are no longer serviced or for which service is ending soon. For more information, please visit our website at <u>aicompanies.com</u> or contact Advanced Instruments and your authorized distributor to learn more.

^{*}The Fiske 210 Single-Sample Micro-Osmometer will no longer be available for sale in North America

^{**}How to determine instrument age with your serial number: The first two digits of your instrument's serial number indicate the year of manufacture (20YY)